

**Maryland Department of Information Technology (MDOIT)
Hardware and Associated Equipment and Services 060B2490022-2015**

Manufacturer	Brief Product Offering
AMX	Control Systems for A/V, Projection, Screens, and Lighting
ANCHOR AUDIO	Portable Sound Systems for Small-Large Audience Size
ATLAS SOUND	Loudspeakers, Microphone, Equipment Stands, and Enclosure Systems
AUDIO ENHANCEMENT	Audio, Intercom, Paging, and Bells Solutions
AVFI	Display Carts, Video Conference and Huddle Room Tables & Accessories
BARCO	Projection, Image Processing, Displays, and Video Walls
BIAMP	Audio Amplifiers & Mixers, Digital Signal Processors, Room Combining
BOSE	Loudspeakers and Sound systems for Music and Speech
BRETFORD	Technology Furniture, Store & Charge Carts, Tables, Desks, Mobile Carts
CHAUVET	Professional Lighting Products and Accessories
CLEARONE	Audio and Video Conferencing, Unified Communications, & Digital Signage
COMMUNITY	Professional Loudspeaker and Loudspeaker Systems
COPERNICUS	Teaching Easels, Storage Solutions, Interactive Whiteboard & Flat Panel Carts
CRESTRON	Control Systems for A/V, Projection, Screens, and Lighting
DA-LITE	Audio Visual & Video Projection Screens and more...
DRAPER	Audio Visual & Video Projection Screens and more...
ELMO	Digital/Analog Visual Presenters, Video, Conferencing Cameras
EPSON	Multimedia and Interactive LCD Projectors
EXACT FURNITURE	Podiums, Lecterns, Credenzas/Enclosures, Touch Screen Furniture, etc.
FSR VIDEO PRODUCTS	Scalers, Switchers, Floor-Wall-Table Boxes, Cat-5 Solutions
HITACHI	LCD & DLP Data Video Projectors
INFOCUS	LCD and DLP Projection, MondoPad Collaboration Products
LG ELECTRONICS	Commercial Plasma and LCD Displays, Blu-Ray Players, DVD and DVD-R
LIBERTY AV SOLUTIONS	Bulk Wire, Connectors, Wall Plates, Panels, and More...
LUXOR/H. WILSON	TV Carts, Utility Furniture, TV/Projector Mounts, Screens and More...
MERSIVE	Display and Collaboration Software for Wireless Connections to Any Screen
NCAST	Capture, Archive, & Stream Multimedia Content Over IP networks.
NEC	LCD & DLP Data Video Projectors, Plasma & LCD Displays and Accessories
PAKEDGE	Turnkey Network, WAP & Cloud Based Solutions for AV-Centric Networks
PEERLESS	Video and Audio Mounting Accessories
POLYCOM	Video and Audio Conferencing Solutions
RWH PRODUCTS	Podiums, Technology Furniture, Rack Cabinets, and More...
SENNHEISER	Wired & Wireless Audio, Microphones, Mixers, and Headphones
SHURE	Wireless Audio, Microphones, Mixers, Audio Processors
SMART TECHNOLOGIES	Interactive Whiteboards, Monitors, and Group Collaboration Tools
SPECTRUM FURNITURE	Computer Lab, Videoconferencing, Corporate, and Presentation Furniture
TEC NEC	Audio/Video Lights, Cables, Connectors, Batteries, Switchers, and More...
VDC	Data Display Screens and other Electronic Imaging Devices
VISIX	Digital Signage Products and Software Solutions
VIVITEK	3D, Large Venue, and Portable DLP Projection Solutions

Installation & Training Services, & Extended Warranty

Installation and/or training services may be purchased at the same time when purchasing hardware and associated equipment. These services may not exceed 49% of the total value of the PORFP and may not be purchased alone.

Installation: Assembly, building, and integration of audiovisual equipment in the most efficient, effective, and highest quality of workmanship in order to meet and exceed specifications set by the Manufacturer and Statement of Work.

Project Support: Project Manager works with the Customer and all involved members of the Visual Sound team to assure the project meets and exceeds the Statement of Work agreed to from beginning to final completion and sign-off.

Engineering: - Our industry certified Engineers provide pre sales and post sales services. We design and build custom Audio Visual systems that encompass the functionality our customer has envisioned.

Programming: Control system design, software development, configuration, and integration for custom audio and video systems. Visual Sound's programmers will custom design Control Panels to operate multi-faceted systems with the touch of a button.

Fabrication: Perform in-house system equipment building, set-up, and system testing for proof of performance prior to implementation and installation on-site at Customer's location.

Commissioning: Verification of system performance after installation has been completed at Customer site to ensure the system is functioning according to Manufacturer, Industry, and Statement of Work standards.

Training: On-Site Professional Development custom programs to improve Customer understanding of equipment, software, and system utilization.

Product & System Support: Extended Support Plans are available for purchased equipment and integrated audiovisual systems to include (but are not limited to): priority response, labor and parts, corrective maintenance, telephone support, loaner equipment (if available), travel and freight costs.