



The Source for Audio Visual Solutions!®

**Maryland Educational Enterprise Consortium (MEEC)
University System of Maryland (USM)
Towson University Contract# TU-1350
Audio Visual Equipment**

Manufacturer	Category	Brief Product Offering	Discount off List Price
AKG	1	Studio Microphones, Broadcast, and Live Sound Equipment	33%-72%
AMX	2	Control Systems for A/V, Projection, Screens, and Lighting	45%
ANCHOR AUDIO	1	Portable Sound Systems for Small-Large Audience Size	34.5%
ATLAS SOUND	1	Loudspeakers, Microphone, Equipment Stands, and Enclosure Systems	42%
AUDIO-TECHNICA	1	Wired & Wireless Microphone Systems, Headphones, and Accessories	41.5%
AVFI	2	Display Carts, Video Conference and Huddle Room Tables & Accessories	10%-35%
BARCO	2	Projection, Image Processing, Displays, and Video Walls	5%-10%
BENQ	3	Projectors, Large Displays, LCD Monitors, Digital Signage	10.9%-55%
	3a	Supplies and Accessories	9.5%
BIAMP	1	Audio Amplifiers & Mixers, Digital Signal Processors, Room Combining	45%
BLONDER TONGUE	7,7a	Television Broadcast Equipment	12.5%
BOSE PROFESSIONAL	1	Loudspeakers and Sound systems for Music and Speech	44.5%
BRETFORD BASICS	2	TV Carts, Utility Furniture, TV/Projection Mounts, Screens, and more...	58%
BRETFORD STORE & CHARGED	2	TV Carts, Utility Furniture, TV/Projection Mounts, Screens, and more...	50%
C2G (formerly Cables To Go)	8	Computer, HDMI, VGA, USB, Ethernet, Audio, Video, and Coax Cables	6%-68.5%
CALIFONE	5,5a	Headphones, Headsets, Boomboxes, Wireless PA, Voice Amplification	12%-68.5%
CASIO	3	Super Slim Line of DLP Projectors	21.5%-45%
	3a	Supplies and Accessories	18.5%-34%
CHAUVET	2,6	Professional Lighting Products and Accessories	5%-10%
CHIEF	3	Professional Mounting Solutions for TV, Projectors, Plasma & LCD Displays	37.5%
CISCO-TANDBERG	7,7a	Video and Audio Conferencing Solutions	5%
COMMUNITY	1	Professional Loudspeakers	34.5%
COMPREHENSIVE	8	Audio/Video Lights, Cables, Connectors, Batteries, Switchers & more	8%-45%
CLEARONE	1,7,7a	Audio and Video Conferencing, Unified Communications, & Digital Signage	5%-15%
CLEAR TOUCH	4	Interactive Flat Panel Technology Solutions	5%
CLEVER TOUCH	4	Large Format Interactive Touchscreens	5%
CONTEMPORARY RESEARCH	2	HD and TV Tuners, Closed Caption Devices, and More...	5%-20%
COPERNICUS	2	Teaching Easels, Storage Solutions, Interactive Whiteboard & Flat Panel Carts	5%-10%
CRESTRON	2	Control Systems for A/V, Projection, Screens, and Lighting	45%
CROWN	1	Amplifiers, Microphones and System Solutions	25%-57%
DA-LITE	2	Audio Visual & Video Projection Screens and more...	34.5%
	2a	Supplies and Accessories	18%
DBX, INC.	1	Digital Processors, Noise Reduction, and EQ Equipment	33%-52.5%
DENON-MARANTZ	1,5,5a	Professional Audio Products CD/Cassette/Digital Recording and more	15%-45.5%

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DRAPER	2	Audio Visual & Video Projection Screens and more...	27%-45.5%
DUKANE	3,3a	LCD & DLP Data Video Projectors & Displays	5%-20%
EIKI	3	LCD & DLP Data Video Projectors and Overheads	12%-61.5%
ELECTROBOARD	4	Audio Visual Presentation Technology	5%-10%
ELMO USA	2,3	Digital/Analog Visual Presenters, Video, Conferencing Cameras	10%-31.5%
EPSON	3,3a	Multimedia and Interactive LCD Projectors	5%-20%
EXACT FURNITURE	2	Podiums, Lecterns, Credenzas/Enclosures, Touch Screen Furniture, etc.	17%-46%
EXTERITY	7	Broadcast Quality Digital TV and Video Streaming	10%
EYEVIS	4	Video Walls, Screen Rooms, and Visual Display Solutions	20%
FSR VIDEO PRODUCTS	2	Scalers, Switchers, Floor-Wall-Table Boxes, Cat-5 Solutions	18%-34.5%
GATOR CASES	3a	Professional Audio/Video, Microphone, Rack, and Mixer Cases	33%-59.5%
GEFEN	2	DVI, DVI-D, DVI-I, fiber optic, ADC, USB, VGA converters, and switchers	5%-45%
HALL RESEARCH	2	Audio/Video and Automation Products, Video & Matrix Switchers, and more...	23%
HAMILTON-BUHL	5,5a	Headphone Learning Centers, Carts, PA Systems, Visual Presenters	21%-64.5%
HITACHI	3	LCD & DLP Data Video Projectors	31%-73.5%
	3a	Supplies and Accessories	6%-74%
INFOCUS	3	LCD and DLP Projection, MondoPad Collaboration Products	3%-46%
	3a	Supplies and Accessories	4%-49%
	4	Monitors	9%-42%
JBL	1	Commercial Audio Products including Speakers and Accessories	24%-34%
KRAMER	2	Distribution Amps, Switchers, Processors, and Interfaces	40%-51%
LIBERTY AV SOLUTIONS	8	Bulk Wire, Connectors, Wall Plates, Panels, and More...	16%-56.5%
LIGHTSPEED	1	Content Control, Network Management, On-Line Learning, & Safety Solutions	27.5%
LUXOR	2	TV Carts, Utility Furniture, TV/Projector Mounts, Screens and More...	37%-52%
MACKIE	1	Mixing Consoles, Loudspeakers, Studio Monitors, and DAW Control Surfaces	5%-20%
MARSHALL ELECTRONICS	2	Rack Mountable LCD Panels for Video and Data	7.5%-45.5%
MARSHALL FURNITURE	2	Custom Lecterns and Presentation Furniture	49%
MERSIVE	2	Display and Collaboration Software for Wireless Connections to Any Screen	5%
MIDDLE ATLANTIC	1,2	Engineered Mounting Solutions for Integrated Electronic Systems	47.5%
MITSUBISHI	3	LCD & DLP Projectors, LCD Displays and Accessories	4%-64%
	3a	Supplies and Accessories	11.5%-69.5%
NEC	3	LCD & DLP Data Video Projectors, Plasma & LCD Displays and Accessories	6%-57%
	3a	Supplies and Accessories	7.5%-79.5%
	4	Monitors	6%-32.5%
NCAST	2	Capture, Archive, & Stream Multimedia Content Over IP networks.	5%-20%
PANASONIC	3	Televisions, Digital Media, Camcorders, and Portable Audio Products	15%-60.5%
	3a	Supplies and Accessories	5%-47.5%
	4	Monitors	2.5%-57.5%
PAKEDGE	2	Turnkey Network, WAP & Cloud Based Solutions for AV-Centric Networks	5%-10%
PEERLESS	3	Video and Audio Mounting Accessories	5%-77.5%
POLYCOM	2a,7,7a	Video and Audio Conferencing Solutions	5%-42%
QSC	1	Power Amplifiers, Loudspeakers, Signal Processing, Digital Mixers	10%-25%

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RWH PRODUCTS	2a	Podiums, Technology Furniture, Rack Cabinets, and More...	44.5%
SENNHEISER	1	Wired & Wireless Audio, Microphones, Mixers, and Headphones	10%-20%
SHARP	3	LCD & DLP Projectors, LCD Displays and Accessories	34.5%
	3a	Supplies and Accessories	5%-37.5%
	4	Monitors	34%-58%
SHURE	1	Wireless Audio, Microphones, Mixers, Audio Processors	7%-47%
SMART TECHNOLOGIES	2a	Interactive Whiteboards and Group Collaboration Tools	7%-42.5%
	4	Monitors	17%
SONIC FOUNDRY	7,7a	Web & Content Management f/ Lecture Capture & Event Web Casting	12.5%
SONIC SHOCK	9	Anti-Theft Alarms to Secure Televisions, Projectors, & Computers from Theft	17%
SPECTRUM INDUSTRIES	2	Computer Lab, Video Conferencing, Corporate, and Presentation Furniture	10%
TEC NEC	2,3,6,8	Audio/Video Lights, Cables, Connectors, Batteries, Switchers, and More...	5%-25%
TIFFEN	5a,6,6a	Photographic Filters and Lens Accessories f/ Consumer/Professional Imaging	9%-67%
VADDIO	7,7a	Camera Control Systems and Accessories	3%-72.5%
V-BRICK	7,7a	On-Line Networked Video Solutions	12.5%
WILLIAMS SOUND	1	Assistive Listening, Large Area Listening Systems, and Accessories	34.5%
ZEEVEE	2	Distribution of High Definition Video	5%-10%

Category 1	Audio Equipment	Microphones, Speakers, Amplifiers, Sound Systems, Racks-Multimedia, Antennas, Assisted Listening Devices, Audio Cassette Players/Recorders, CD Players/Recorders
Category 2	Presentation Equipment, and/or 2a. Supplies/Accessories	Multimedia Control Systems, Easels, Screens-Projection, Whiteboards-Electronic, Copy & Marker Boards, Bulletin Boards, Carts-A/V & Stands, AV Stage/Event Lighting, Presentation & Training Aids, Laser Pointers, Lecterns/Podiums, Power Point Advancers & Teaching Stations
Category 3	Projector Data/Video, and/or 3a – Supplies/Accessories	Home Theater, Blu-Ray Players/Recorders, DVD Players/Recorders, Projectors, Projector Cases/Bulbs, & Document Cameras
Category 4	Monitors	A/V, DVD, TV/DVD Combo, LCD, Plasma, Symposium Writing Tablet, TV Monitors and Television. All monitors must be flat panels, LCD, LED, or Plasma
Category 5	Media Recording/Playback Products, and/or 5a – Supplies/Accessories	Tapes-Audio & Video, Analog & Digital, Optical Media, Hard Drive Devices, SD/HD Memory Cards-CDs, DVDs
Category 6	Photography Equipment, and/or 6a – Supplies/Accessories	Camcorders, Digital Cameras, Digital Video Cameras, Camera Support Equipment, Document Camera, Camera Digital Still, Camera Lenses, Still Digital Cameras, Tripods, Monopods, Lighting
Category 7	Videoconferencing Equipment, and/or 7a – Supplies/Accessories	Web-Casting & Capturing Equipment, Audio Conferencing Equipment (Phones)
Category 8	Cables	Cables and Connectors for Audio/Visual Equipment
Category 9	Locking & Security Devices	Locking & Security Devices

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