



The Source for Audio Visual Solutions!®

New Jersey EDS Bid# 8572 MSRP Tech / AV / Interactive Whiteboards

Manufacturer	Brief Product Offering	"Minimum" Discount off List Price
BOSE	Loudspeakers and Sound systems for Music and Speech	5%
CLEVER TOUCH	Interactive Flat Panel Display Technology Solutions	5%
DA-LITE	Easels & Furniture	5%
ELMO	Digital/Analog Visual Presenters, Video, Conferencing Cameras	5%
HITACHI	Mounts / Racks / Stands	5%
INFOCUS	Interactive Flat Panel Displays, Mounts, Racks, & Stands	5%
PANASONIC	Audio, Multimedia, Display Panels, Mounts, Racks, Stands, Projectors	5%
SAMSUNG	Display Panels, Monitors, Screens	5%

Technical Support (Not on Contract)

Installation: Assembly, building, and integration of audiovisual equipment in the most efficient, effective, and highest quality of workmanship in order to meet and exceed specifications set by the Manufacturer and Statement of Work.

Project Support: Project Manager works with the Customer and all involved members of the Visual Sound team to assure the project meets and exceeds the Statement of Work agreed to from beginning to final completion and sign-off.

Engineering: - Our industry certified Engineers provide pre sales and post sales services. We design and build custom Audio Visual systems that encompass the functionality our customer has envisioned.

Programming: Control system design, software development, configuration, and integration for custom audio and video systems. Visual Sound's programmers will custom design Control Panels to operate multi-faceted systems with the touch of a button.

Fabrication: Perform in-house system equipment building, set-up, and system testing for proof of performance prior to implementation and installation on-site at Customer's location.

Commissioning: Verification of system performance after installation has been completed at Customer site to ensure the system is functioning according to Manufacturer, Industry, and Statement of Work standards.

Training: On-Line and On-Site Professional Development custom programs to improve Customer understanding of equipment, software, and system utilization.

Digital Signage Content Support: Create, deploy, and manage content for Digital Signage systems.

Product & System Support: Extended Support Plans are available for purchased equipment and integrated audiovisual systems to include (but are not limited to): priority response, labor and parts, corrective maintenance, telephone support, loaner equipment (if available), travel and freight costs.

System & Equipment Support: Professionally trained and certified technicians available to troubleshoot, repair, and maintain audiovisual equipment and/or integrated systems. Both on-site or depot services are available.

Event Production, Rental & Staging Services: Our event production team offers a full complement of services including staging and creative services, media content, technical lighting, sound systems & displays.

Special Delivery: Shipping options are available to supplement ground shipment when expedite services are needed. Options include same day, next day, 2-day, and 3-day air at an addition charge.

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