# Maryland Department of Information Technology (MDOIT)
## Hardware and Associated Equipment and Services 060B2490022-2015

| Manufacturer | Brief Product Offering | Pricing |
|---|---|---|
| AMX | Control Systems for A/V, Projection, Screens, and Lighting | MSRP or lower |
| ANCHOR AUDIO | Portable Sound Systems for Small-Large Audience Size | MSRP or lower |
| ATLAS SOUND | Loudspeakers, Microphone, Equipment Stands, and Enclosure Systems | MSRP or lower |
| AUDIO ENHANCEMENT | Audio, Intercom, Paging, and Bells Solutions | MSRP or lower |
| AVFI | Display Carts, Video Conference and Huddle Room Tables & Accessories | MSRP or lower |
| BARCO | Projection, Image Processing, Displays, and Video Walls | MSRP or lower |
| BIAMP | Audio Amplifiers & Mixers, Digital Signal Processors, Room Combining | MSRP or lower |
| BOSE | Loudspeakers and Sound systems for Music and Speech | MSRP or lower |
| BRETFORD | Technology Furniture, Store & Charge Carts, Tables, Desks, Mobile Carts | MSRP or lower |
| C2G (Cables to Go) | Computer, HDMI, VGA, USB, Ethernet, Audio, Video, and Coax Cables and more | MSRP or lower |
| CHAUVET | Professional Lighting Products and Accessories | MSRP or lower |
| CHIEF | Professional Mounting Solutions for TV, Projectors, Plasma & LCD Displays | MSRP or lower |
| CLARY ICON (OneScreen) | Collaboration Through Video Conferencing, Interactive Whiteboard, Share Screen | MSRP of lower |
| CLEAR TOUCH | Interactive Flat Panel Technology Solutions | MSRP or lower |
| CLEARONE | Audio and Video Conferencing, Unified Communications, & Digital Signage | MSRP or lower |
| CLEVERTOUCH | Interactive Flat Panel Technology Solutions | MSRP or lower |
| COMMUNITY | Professional Loudspeaker and Loudspeaker Systems | MSRP or lower |
| COMPREHENSIVE | Audio/Video Lights, Cables, Connectors, Batteries, Switchers & more | MSRP or lower |
| COPERNICUS | Teaching Easels, Storage Solutions, Interactive Whiteboard & Flat Panel Carts | MSRP or lower |
| CRESTRON | Control Systems for A/V, Projection, Screens, and Lighting | MSRP or lower |
| DA-LITE | Audio Visual & Video Projection Screens and more… | MSRP or lower |
| DRAPER | Audio Visual & Video Projection Screens and more… | MSRP or lower |
| ELMO | Digital/Analog Visual Presenters, Video, Conferencing Cameras | MSRP or lower |
| EPSON | Multimedia and Interactive LCD Projectors | MSRP or lower |
| EXACT FURNITURE | Podiums, Lecterns, Credenzas/Enclosures, Touch Screen Furniture, etc. | MSRP or lower |
| FSR VIDEO PRODUCTS | Scalers, Switchers, Floor-Wall-Table Boxes, Cat-5 Solutions | MSRP or lower |
| HITACHI | LCD & DLP Data Video Projectors | MSRP or lower |
| INFOCUS | LCD and DLP Projection, MondoPad Collaboration Products | MSRP or lower |
| JUPITER SYSTEMS | Video Wall Processing Technology and Collaborative Visualization | MSRP or lower |
| KRAMER ELECTRONICS | Distribution Amps, Switchers, Processors, and Interfaces | MSRP or lower |
| LG ELECTRONICS | Commercial Plasma and LCD Displays, Blu-Ray Players, DVD and DVD-R | MSRP or lower |
| LIBERTY AV SOLUTIONS | Bulk Wire, Connectors, Wall Plates, Panels, and More… | MSRP or lower |
| LUXOR/H. WILSON | TV Carts, Utility Furniture, TV/Projector Mounts, Screens and More… | MSRP or lower |
| MEDIA VISION | Wired, Wireless, and Multimedia Conferencing Solutions | MSRP or lower |
| MERSIVE | Display and Collaboration Software for Wireless Connections to Any Screen | MSRP or lower |
| MIDDLE ATLANTIC | Equipment Racks & Enclosures, Electronic Protection Products, & AV Furniture | MSRP or lower |
| MITSUBISHI | Video Walls, Screen Rooms, and Visual Display Solutions | MSRP or lower |
| NCAST | Capture, Archive, & Stream Multimedia Content Over IP networks. | MSRP or lower |
| NEC | LCD & DLP Data Video Projectors, Plasma & LCD Displays and Accessories | MSRP or lower |
| PAKEDGE | Turnkey Network, WAP & Cloud Based Solutions for AV-Centric Networks | MSRP or lower |
| PEERLESS | Video and Audio Mounting Accessories | MSRP or lower |

Broomall Corporate Office
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Baltimore Regional Office
1642 Sulphur Spring Road, Baltimore, MD 21227
Phone 410-737-0130 Fax 410-737-0188
eMaryland Marketplace ID# 251225

Harrisburg Regional Office
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Phone 717-620-5400 Fax 717-620-5401

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|---|---|---|
| PHILIPS | Professional Display and Signage Solutions | MSRP or lower |
| PLANAR | Digital Displays for Professional Applications & Video Walls | MSRP or lower |
| POLYCOM | Video and Audio Conferencing Solutions | MSRP or lower |
| QSC | Power Amplifiers, Loudspeakers, Signal Processing, Digital Mixers | MSRP or lower |
| RWH PRODUCTS | Podiums, Technology Furniture, Rack Cabinets, and More… | MSRP or lower |
| SAMSUNG | Televisions, Digital Signage, and Accessories | MSRP or lower |
| SENNHEISER | Wired & Wireless Audio, Microphones, Mixers, and Headphones | MSRP or lower |
| SHARP ELECTRONICS | Professional LCD Displays and Accessories | MSRP or lower |
| SHURE | Wireless Audio, Microphones, Mixers, Audio Processors | MSRP or lower |
| SMART TECHNOLOGIES | Interactive Whiteboards, Monitors, and Group Collaboration Tools | MSRP or lower |
| SPECTRUM FURNITURE | Computer Lab, Videoconferencing, Corporate, and Presentation Furniture | MSRP or lower |
| TEC NEC | Audio/Video Lights, Cables, Connectors, Batteries, Switchers, and More… | MSRP or lower |
| VADDIO | Camera Control Systems and Accessories | MSRP or lower |
| VDC | Data Display Screens and other Electronic Imaging Devices | MSRP or lower |
| VIDEO DISPLAY CORPORTATION (EyeVis) | Video Walls, Screen Rooms, and Visual Display Solutions | MSRP or lower |
| VISIX | Digital Signage Products and Software Solutions | MSRP or lower |
| VISUAL SOUND | Video Wall Processor | MSRP or lower |
| VIVITEK | 3D, Large Venue, and Portable DLP Projection Solutions | MSRP or lower |
| WINSTED | Command & Control Room Consoles, Technical Furniture, Modular Workstations | MSRP or lower |
| WIREMOLD | Wire & Cable Management, Raceways, & Connectivity Solutions | MSRP or lower |

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# Installation & Training Services, & Extended Warranty

Installation and/or training services may be purchased at the same time when purchasing hardware and associated equipment. These services may not exceed 49% of the total value of the PORFP and may not be purchased alone.

**Installation:** Assembly, building, and integration of audiovisual equipment in the most efficient, effective, and highest quality of workmanship in order to meet and exceed specifications set by the Manufacturer and Statement of Work.

**Project Support:** Project Manager works with the Customer and all involved members of the Visual Sound team to assure the project meets and exceeds the Statement of Work agreed to from beginning to final completion and sign-off.

**Engineering:** - Our industry certified Engineers provide pre sales and post sales services. We design and build custom Audio Visual systems that encompass the functionality our customer has envisioned.

**Programming:** Control system design, software development, configuration, and integration for custom audio and video systems. Visual Sound's programmers will custom design Control Panels to operate multi-faceted systems with the touch of a button.

**Fabrication:** Perform in-house system equipment building, set-up, and system testing for proof of performance prior to implementation and installation on-site at Customer's location.

**Commissioning:** Verification of system performance after installation has been completed at Customer site to ensure the system is functioning according to Manufacturer, Industry, and Statement of Work standards.

**Training:** On-Site Professional Development custom programs to improve Customer understanding of equipment, software, and system utilization.

**Product & System Support:** Extended Support Plans are available for purchased equipment and integrated audiovisual systems to include (but are not limited to): priority response, labor and parts, corrective maintenance, telephone support, loaner equipment (if available), travel and freight costs.

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