# Hunterdon County Educational Services Commission
## Cooperative Purchasing #34HUNCCP
## Contract #HCESC-CAT-23-07
## Interactive Technology for Classrooms and Meeting Rooms

| Manufacturer | Brief Product Offering | Minimum Precentage% Discount |
|---|---|---|
| AMX | Control Systems for A/V, Projection, Screens, and Lighting | 4% |
| Anchor Audio | Portable Sound Systems for Small-Large Audience Size | 5% |
| Ashly Audio | Power Amplifiers, Digital Mixers & Amplifiers, Speakers, DSP Matrix | 5% |
| AtlasIED | Speakers, Microphones, Equipment Stands, & Enclosure Systems | 4% |
| Audio Enhancement | Audio Solutions, Intercom, Paging, Bells, and SAFE Alerts | 5% |
| Audio-Technica | Wired & Wireless Microphone Systems, Headphones, & Accessories | 4% |
| Aver | Visual Collaboration Solutions USB, PTZ, and Document Cameras | 3% |
| AVF | Display Carts, Video and Huddle Room Tables, & Accessories | 15% |
| Barco | Projection, Image Processing, Displays, and Video Walls | 2% |
| Behringer | Installed Sound, Live Portable Sound, Recording, and Broadcast | 1% |
| Biamp | Audio Amps & Mixers, Digital Signal Processors, Room Combining | 15% |
| Bose (Commercial) | Loudspeakers and Sound Systems for Music and Speech | 4% |
| Boxlight | Portable STEM Lab Includes Library of Lessons | 5% |
| Bretford | TV & Utility Carts, Technology Furniture, Tables, Mounts, & Lecterns | 4% |
| BrightSign | State-Of-The-Art Digital Signage Media Players | 1% |
| BSS Audio | High Quality Audio Signal Processing and Network Audio | 10% |
| BTX | Audio Visual Equiment, Wireless Collaboration, AV over IP, Accessories | 5% |
| C2G | Computer, HDMI, VGA, USB, Ethernet, and Audio/Video Cables | 10% |
| Chauvet | Professional Lighting Products and Accessories | 15% |
| Chief | Professional Mounting Solutions for TV, Projectors, & Displays | 10% |
| Christie | Projection, Video Walls, Digital Cinema, Image Processors, LCD Panels | 3% |
| ClassVR | Virtual and Augmented Reality for Education and Training | 1% |
| Clear-Com | Wired and Wireless Intercom systems | 1% |
| ClearOne | Media Collaboration, Professional Audio, UC Voice, Media Streaming | 5% |
| ClearTouch | Interactive Flat Panel Technology Solutions | 3% |
| Clever Touch | Interactive Flat Panel Technology Solutions | 3% |
| Comprehensive | Audio/Video Lights, Cables, Connectors, Batteries, Switchers & more | 3% |
| Conen Mounts | Professional Monitor Stands and TV & Display Wall Mounts | 2% |
| Connectrac | Versatile Flex Raceway Systems | 1% |
| Contemporary Research | HD and TV Tuners, Closed Caption Devices, and More… | 3% |
| Copernicus | Storage Solutions, Interactive Whiteboard & Flat Panel Carts | 3% |
| Crestron | Control Systems for A/V, Projection, Screens, and Lighting | 3% |
| Crown | Amplifiers, Microphones and System Solutions | 3% |
| Da-Lite | Professional Projector Screens and AV Furniture | 5% |
| DBX | Digital Processors, Noise Reduction, and EQ Equipment | 10% |
| Denon-Marantz | Professional Audio Products CD/Cassette/Digital Recording | 2% |

Headquarters – 485 Park Way, Broomall, PA 19008
Phone: (800) 523-7525 or (610) 544-8700 | Fax: (610) 544-3385

Harrisburg Regional Office
4700 Westport Drive, Suite 1500 Mechanicsburg, PA 17055
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1642 Sulpur Spring Road, Baltimore, MD 21227
Phone: (410) 737-0130 | Fax: (410) 737-0188

| Manufacturer | Brief Product Offering | Minimum Precentage% Discount |
|---|---|---|
| Diversitrack | Track Mounting System for Media Devices | 3% |
| Draper | Motorized, Manual, Fixed, and Portable Front and Rear Screens | 10% |
| Dukane | Projectors and Display Technology | 5% |
| Eiki | Multimedia Projectors & Accessories for Display Solutions | 5% |
| Elmo | Digital/Analog Visual Presenters, Video, Conferencing Cameras | 3% |
| Epson | Multimedia and Interactive Projectors and Displays | 3% |
| Ergotron | Monitor Mounting, Desk Mounts, Wall Mounts, Computer Carts | 1% |
| Exact Furniture | Podiums, Lecterns, Credenzas/Enclosures, Touch Screen Furniture, etc. | 5% |
| Exterity | IPTV Technology and Digital Signage Solutions | 5% |
| Extron | Interfacing, Switching, and Distribution Products | 10% |
| Frontrow | Classroom Audio Systems and School AV Solutions | 3% |
| FSR | Distribution Amps, Switchers, Processors, and Interfaces | 2% |
| Furman | Power conditioning, protection and distribution | 1% |
| Hall Technologies | Huddle Hub Multi-Room Wireless Presentation System | 5% |
| Hamilton-Buhl | Electronics and Presentation Equipment for Education Industry | 5% |
| Hovercam | Document Cameras, Digital Podiums, and Interactive Displays | 3% |
| iCloth | Screen and Lens Cleaning Wipes | 2% |
| Impero | Classroom management software | 1% |
| Jabra | Audio and Video Conferencing Equipment | 3% |
| JBL | Commercial Audio Products including Speakers and Accessories | 2% |
| JVC Professional | Professional and Broadcast Presentation Audio/Video Equipment | 1% |
| KanexPro | Audio/Visual Connectivity Products and Solutions | 5% |
| KOH | Rail and Bracket Kits for Sliding, Fixed, Height Adjustable Boards | 5% |
| Kramer | Distribution Amps, Switchers, Processors, and Interfaces | 3% |
| Layered Solutions | Security and Mass communications software | 1% |
| Leightronix | Digital Video Solutions, Streaming, IPTV, Remote Control Equipment | 1% |
| LG Electronics | Digital Signage and Commercial Displays for Video Walls | 1% |
| Liberty AV Solutions | Audio & Video Solutions, Wire & Cable Products | 3% |
| Lightspeed | Classroom Management Products and Solutions | 1% |
| Listen Technologies | Assistive Listening Systems, Classroom & Conference Products | 10% |
| Logitech | Audio, Video, Products, and Accessories | 2% |
| Lowell Manufacturing | Audio, Power, Racks, and Enclosures | 10% |
| Lumens | Portable, Desktop, and Ceiling Document Cameras | 5% |
| Luxor | TV Carts, Utility Furniture, TV/Projector Mounts, Screens and More… | 5% |
| Mackie | Compact Pro Audio Mixers, Loudspeakers, and Studio Monitors | 3% |
| Marshall Electronics | Rack Mountable LCD Panels for Video and Data | 10% |
| Marshall Furniture | Custom Lecterns and Presentation Furniture | 5% |
| Mersive | Collaboration Software for Wireless Connections to Any Screen | 5% |
| Middle Atlantic | Racks, Enclosures, Support, and Protection Products | 5% |
| Nano Lumens | Digital LED Displays | 1% |
| NB Carts | Flat Panel Mobile Carts | 3% |
| NewTek (Tricaster) | Live and Post Production Video Tools and Visual Imaging Software | 5% |

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|---|---|---|
| Nigel B Design | Seismic & Anti Vibration Mounting Devices for Projectors and Cameras | 1% |
| OneScreen | Interactive Displays and OneScreen Collaboration | 3% |
| Optoma | Large Format Projection and Flat Panel Display Solutions | 5% |
| Panasonic | Multimedia Projectors & Displays, Live Production Cameras | 3% |
| Peerless AV | Mounts and Mounting Accessories, Outdoor Displays, Kiosks | 3% |
| Philips | Professional Digital Display Solutions | 2% |
| Planar-Leyard | Digital Displays for Professional Applications & Video Walls | 5% |
| Poly | Video and Audio Conferencing Solutions | 3% |
| Qomo | Interactive Collaboration Display and Camera Technology | 5% |
| QSC | Power Amplifiers, Loudspeakers, Signal Processing, Digital Mixers | 3% |
| RDL (Radio Design Labs) | Audio interface solutions | 1% |
| Roland | Professional Audio Digital Mixing Systems, Consoles, and Recorders | 1% |
| RP Visual Solutions | Mounting Solutions for Video Wall Displays | 5% |
| Samsung | Digital Signage and Commercial Displays for Video Walls | 1% |
| Sennheiser | Wired and Wireless Audio, Microphones, Mixers, and Headphones, | 3% |
| Sharp | High Performance Industrial TFT-LCD Displays | 2% |
| Sharp/NEC | Multimedia Projectors, Digital Displays, and Signage Solutions | 1% |
| Shure | Wireless Audio, Microphones, Mixers, Audio Processors | 3% |
| SMART Technologies | Interactive Whiteboard Technology | 1% |
| Sony | Projection, Monitors, DVD | 3% |
| Soundcraft | Professional Audio Mixing Consoles for Live Sound Events | 2% |
| Spectrum Industries | Conference & Training Room, Collaboration & Educational Furniture | 10% |
| Tascam | Audio recording solutions | 1% |
| Tec Nec | Cables, Connectors, Lights, Batteries, Switchers, & More… | 5% |
| Televic (Taiden) | Conferencing systems for board rooms | 1% |
| TOA | Amplifiers, Speakers, Microphones, and Digital Processors | 2% |
| UCView | Digital Signage and IPTV Products and Solutions | 1% |
| Vaddio | Cameras, Camera Extension Systems, Controllers, & Switchers | 1% |
| Viewsonic | Professional Monitors, Interactive Touch Screens, and Projectors | 5% |
| Visix | Digital Signage Products and Software Solutions | 3% |
| Visual Sound | Video Wall Processors, STEM Products, and Acccessories | 1% |
| Whirlwind | Broadcast and AV Production Product and Solutions | 1% |
| Williams AV | Assistive Listening, Large Area Listening Systems, and Accessories | 3% |
| Winsted | Technical Furniture and Modular Workstations | 3% |
| Wolfvision | Visualizers, Camera, and Wireless Presentation Solutions | 1% |
| Yamaha | Mixers, Processors, Powers Amplifiers, Speakers, and More… | 3% |
| ZSpace | Virtual and Augmented Reality for Education and Training | 1% |

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**In conjunction with the Products Visual Sound provides on the HCESC-CAT-23-07 Contract, we have been approved to offer basic Set-up and Installation. Visual Sound will include within it's proposal the equipment and support being offered based on the Customers needs.**

**Installation:** Assembly, building, and integration of audiovisual equipment in the most efficient, effective, and highest quality of workmanship in order to meet and exceed specifications set by the Manufacturer and Statement of Work.

**Project Support:** Project Manager works with the Customer and all involved members of the Visual Sound team to assure the project meets and exceeds the Statement of Work agreed to from beginning to final completion and sign-off.

**Engineering:** - Our industry certified Engineers provide pre sales and post sales services. We design and build custom Audio Visual systems that encompass the functionality our customer has envisioned.

**Programming:** Control system design, software development, configuration, and integration for custom audio and video systems. Visual Sound's programmers will custom design Control Panels to operate multi-faceted systems with the touch of a button.

**Fabrication:** Perform in-house system equipment building, set-up, and system testing for proof of performance prior to implementation and installation on-site at Customer's location.

**Commissioning:** Verification of system performance after installation has been completed at Customer site to ensure the system is functioning according to Manufacturer, Industry, and Statement of Work standards.

**Training:** On-Line and On-Site Professional Development custom programs to improve Customer understanding of equipment, software, and system utilization.

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